



RAUCH Inc

Annual Report

**2022
Fiscal Year**

Message from the CEO

To say that FY2022 was a year of uncertainty is an understatement. Are we still in a pandemic; are we coming out of the pandemic; is it still a *full* pandemic? Are our counties in the red, yellow, or are they in the green? Do we have to wear masks now? Can we have meetings in person or should they be virtual? What about social distancing? What is the current guidance in the ever-changing world we live in? And what about quarantines, close contacts, and vaccines? We lived in that world this entire year.

Add to that the challenges in hiring enough motivated, qualified people, and the complexities of 2022 come into focus. The Great Resignation, Quiet Quitting, The Great Regret and other cringe-worthy expressions were used to categorize the unusual phenomenon that we, and all other employers, experienced. Finding and hiring enough people with the heart of a service provider has continued to be a challenge.

The good news is that Rauch has an extremely motivated, experienced workforce that has hung in, excelled during difficult times and continued to provide excellent services and supports for the people we serve. There are many, many dedicated people, with a passion to serve and improve the quality of life of those who depend on us, and those employees are still on board. More good news is that we have been able to bring on additional staff who have proven to be equally motivated and equally dedicated to the mission.

The excellence of the services provided by Rauch has not, and will not, be compromised. In fact, the number of people served and the scope of services has increased during the uncertain times. The need has never been greater, and Rauch's commitment to meeting that need is unwavering.

We all hope for a return to "normal," whatever that is. In the meantime, Rauch will be working to continue improving the quality of life for our communities and the people living in them.



Daniel Lowe
CEO

Finances

Programs

ADA/Access	6.6%	742,677
Children	21.6%	2,418,243
Housing	3.2%	361,678
Employment	1.8%	199,426
Supported Living	21.7%	2,435,818
Industries	31.8%	3,570,085
Administration	13.3%	1,487,468

Total 11,215,395



Expenses

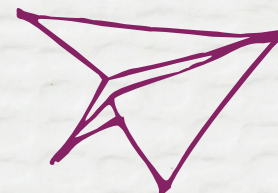
Salaries	54.6%	6,127,156
Benefits	7.5%	843,386
CGS	13.7%	1,540,342
GenAdmin	13.6%	1,521,394
Occupancy	6.7%	748,574
Travel&Educ	1.0%	106,936
Supplies	0.7%	78,550
Equipment	2.2%	243,292
Marketing	0.1%	5,765

Total 100.0% 11,215,395

Revenue

Medicaid	29.0%	3,087,279
Industrial	31.9%	3,395,778
Children	23.0%	2,451,420
Relief Funding	3.6%	383,892
Employment	1.0%	106,820
County Tax	4.2%	451,500
Residential Bill	2.5%	266,601
Donation Grant	2.9%	307,132
Housing	1.4%	149,689
Other	0.4%	40,824

Total 100.0% 10,640,935





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RAUCH

Supported Living

In supported living, 11 homes were occupied at Hawthorne Glen in FY22. The clients enjoyed regularly scheduled fellowship dinners at the neighborhood clubhouse, where they also enjoyed bingo nights. The pool was a big hit over the summer and was open daily for the clients to use. Clients visited the Louisville Zoo, RiverBats game, Holiday World, and Newport Aquarium. Several clients also vacationed in Gatlinburg, TN.

In FY22, new services began for community living clients. Rauch now offers in-home services, 1:1 community services, and respite. The program grew from five community clients to 13! These clients enjoy living in their communities, either alone, with their provider, or with family members. Community living staff assist them in various ways, both at home and in the community.



FUN!

Employment Services

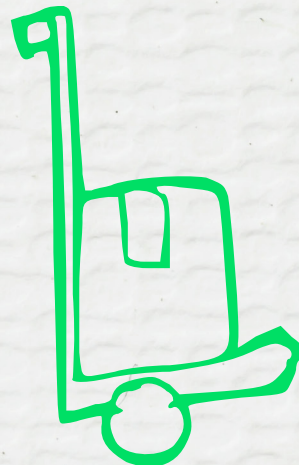
In FY22, Rauch Employment Services continued placement and supports for people with intellectual, developmental and acquired disabilities, as well as those who have substance abuse issues, criminal histories or other barriers to employment. Employment Consultants worked with each participant in discovering and understanding their vocational interests, values, work-related behaviors, aptitudes, skills, physical capabilities, learning style and training needs.

Pre-Employment Transition Services served students between the ages of 14-22 with a documented disability. There were a variety of activities to enhance students' skills and knowledge, and develop self-advocacy, job exploration, work-based learning and readiness, and post-secondary education opportunities. This fiscal year, students toured Indiana Kentucky Ohio Council of Carpenters, helped build houses for Habitat for Humanity, supported beautification efforts at the Falls of the Ohio State Park. Students also volunteered at food banks and met with staff at Dress for Success to learn about proper interview skills and get free interview attire.



Industries

Rauch Industries returned to full capacity in FY22, with 86 individuals working on contracts with the U.S. Census Bureau to provide janitorial and grounds maintenance, USPS web door assembly, and salt packaging line for American Beverage. These efforts resulted in positive revenues. Clients and staff also worked very hard in FY22 to keep our ISO 9001:2015 certification in place by maintaining quality, on-time delivery and customer satisfaction. It might also be noted that we had a little fun along the way!



ADA ACCESS



Our Goals

1. To continue to provide safe, meaningful day habilitation services at Fairmont Neighborhood Center
2. To continue to value, support and appreciate our staff for their hard work and dedication to Rauch's clients and the agency mission.
3. To continue to connect with families and guardians in any way we are asked, whether those individuals are in our services, have been in our services or want to return to our services.
4. To expand services to include more safe community inclusive activities for individuals and groups

Prior to the pandemic, Fairmont Neighborhood Center served 60 to 70 individuals each day. As of January 2022, the enrollment was 37 and very few were receiving all the services they wanted or needed. Two elements determined how many people could be served. The first was available staff, and the second was adequate space. All aspects of Health and Safety protocol were followed, which resulted in limiting the number of people to receive services.

Rauch was the recipient of funding from the Floyd County Commissioners to help reintegrate clients into the community. This has been a boon to services and enabled Rauch to fund outings and purchase resources that benefitted the clients directly.

Rauch has benefitted from community generosity throughout the years and wanted to "Pay It Forward" by building on the strong creative components of our program. A long relationship with local nursing home, Lincoln Hills, seemed to be a good connection. Each month the clients and staff created 16 centerpieces for the dining room at Lincoln Hills. The pieces are reflective of the season and also include information about events celebrated during that month. The clients deliver the pieces on the first of the month and have established very friendly relationships with staff and residents of Lincoln Hills.

FNC requested a plot at the St. Johns Community Garden this past year. Clients planted, watered, weeded, and harvested tomatoes and cucumbers.

Art Seed Gallery provided weekly art activities, which will culminate in an exhibit of each person's portfolio at the Gallery on Main Street in New Albany. Local artist Julie Schweitzer and intern Sara led the activities every Monday.

Volunteer Sherrie Stroud provided cooking, arts, and crafts activities twice a month, and Holly Hawley presented dance lessons monthly.

Jamie Abersold and his ensemble contacted FNC and performed at the Center.

Other activities included membership to the Louisville Zoo, Science Center and Indiana State Parks, virtual music therapy three times a week by Sweet Behavior Services Music Therapists, movies at Regal Theater, and trips to Zestos, Derby Dinner Playhouse, Green Tree Mall, and William Hammersmith Memorial Park.

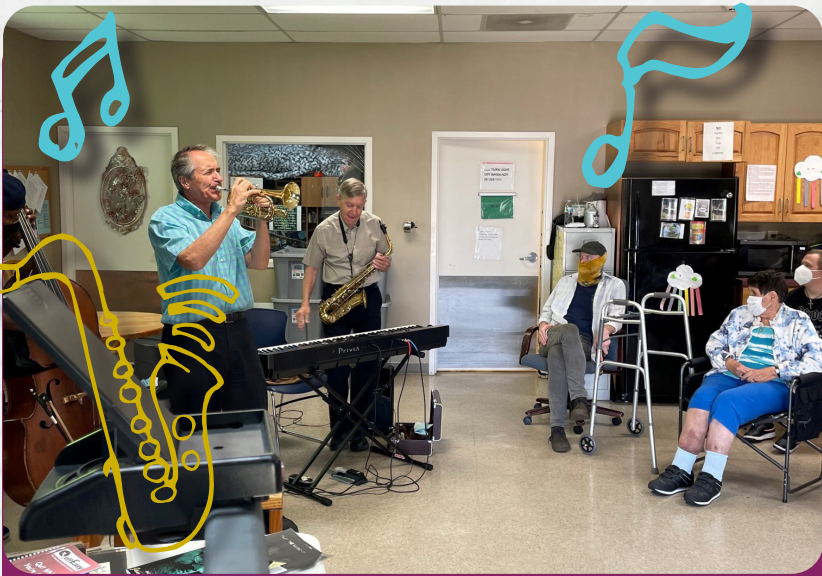




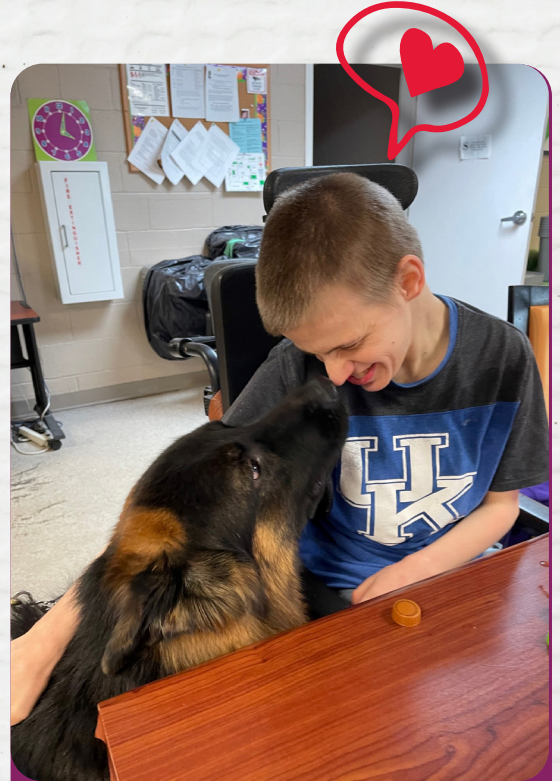
Delivering center pieces to Lincoln Hills



Watering the plants at the St. Johns Community Garden



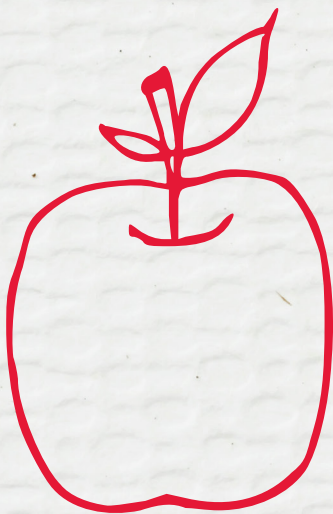
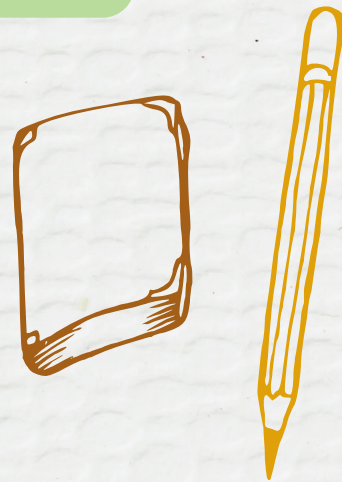
Jamie Abersold and his ensemble performing at FNC



Otto the therapy dog visiting FNC

Children Services

Despite the pandemic, the Children Services Department continued First Steps services to children and families with a 100% satisfaction rate. The amount of referrals received remained steady, which allowed most therapists to maintain their caseloads. The preschool program resumed for the first time since the beginning of COVID, and the department's signature summer camp also returned in FY22.



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www.rauchinc.org

The agency is committed to fostering inclusion, tolerance and respect for diversity in all forms.

